

**Attachment B - Price Sheet**  
**blueSPARK Data Networking Products**  
**Statewide Contract No: 4400023029 T-Number: 92954**

Category 1 - Networking Software					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
BSD-AS219	Application server	each	\$2,079.00	10%	\$1,890.00
BSD-CL21	Cloud license	each	\$117.70	10%	\$107.00
BSD-PM1	Password manager license v1 (monthly per user)	each	\$6.60	10%	\$6.00
BSD-PM2	Password manager license v2 (monthly per user)	each	\$9.90	10%	\$9.00
BSD-PM3	Password manager license v3 (monthly per user)	each	\$16.50	10%	\$15.00
BSD-MUV1	End user management and support (monthly per user)	each	\$88.00	10%	\$80.00
BSD-MDV1	End user device management and monitoring (monthly per device)	each	\$44.00	10%	\$40.00
BSD-MFA1	MFA License v1 (monthly per user)	each	\$6.88	10%	\$6.25
BSD-MFA2	MFA License v2 (monthly per user)	each	\$10.88	10%	\$9.89
BSD-BKUP1	SaaS Protection v1 (monthly per user)	each	\$5.45	10%	\$4.95
BSD-BKUP2	SaaS Protection v2 (monthly per user)	each	\$7.65	10%	\$6.95
BSD-AZR1	SaaS VM Protection (monthly per VM, up to 512GB)	each	\$393.00	10%	\$357.00
BSD-AZR2	SaaS VM Protection (monthly per VM, up to 1TB)	each	\$557.70	10%	\$507.00
BSD-CCBKUP	Desktop PC backup license up to 1TB (monthly per device)	each	\$23.98	10%	\$21.80
BSD-TRTN	Employee Management license (monthly per user)	each	\$6.60	10%	\$6.00
BSD-ARC1	Web Filtering License v1 (monthly per user)	each	\$6.58	10%	\$5.98
BSD-ARC2	Web Filtering License v2 (monthly per user)	each	\$10.98	10%	\$9.98
BSD-EML1	Email Compliance License v1 (monthly per user)	each	\$6.59	10%	\$5.99
BSD-EML2	Email Compliance License v2 (monthly per user)	each	\$8.79	10%	\$7.99
BSD-PSH1	Managed Phishing License v1 (monthly per user)	each	\$5.49	10%	\$4.99
BSD-PSH2	Managed Phishing License v2 (monthly per user)	each	\$9.89	10%	\$8.99
739H-0170	Virtual monitoring 1500 agreement, 1 year	each	\$2,141.51	10%	\$1,946.83
7NEQ-0170	Network Traffic Analysis 50 agreement, 1 year	each	\$2,802.80	10%	\$2,548.00
7JVO-0170	Configuration Management plug-in 500, 1 year	each	\$2,879.79	10%	\$2,617.99
BSD-SAAS-STUP	SaaS Setup Fee	each	\$8,250.00	10%	\$7,500.00
BSD-NET-DISC2	Network Discovery v2 SaaS, per endpoint, per month	each	\$6.05	10%	\$5.50
BSD-NET-DISC3	Network Discovery v3 SaaS, per endpoint, per month	each	\$9.85	10%	\$8.95
BSD-NET-INV1	Network/Asset Inventory v1 SaaS, per endpoint, per month	each	\$3.30	10%	\$3.00
BSD-NET-INV2	Network/Asset Inventory v2 SaaS, per endpoint, per month	each	\$6.05	10%	\$5.50
BSD-NET-INV3	Network/Asset Inventory v3 SaaS, per endpoint, per month	each	\$9.85	10%	\$8.95
BSD-EML-ARC	Email Archiving license, per user, per month	each	\$7.70	10%	\$7.00
BSD-SEC-EMAIL	Email Encryption license, per user, per month	each	\$6.59	10%	\$5.99
BSD-COMPL1	Controls compliance SaaS v1, per endpoint, 1 month	each	\$21.98	10%	\$19.98
BSD-COMPL2	Controls compliance SaaS v2, per endpoint, 1 month	each	\$26.75	10%	\$24.32
BSD-RISK-EP1	Risk Analysis Endpoint SaaS v1, per endpoint, 1 month	each	\$21.98	10%	\$19.98
BSD-RISK-EP2	Risk Analysis Endpoint SaaS v2, per endpoint, 1 month	each	\$26.75	10%	\$24.32
BSD-RISK-USER1	Risk Analysis User SaaS v1, per user, 1 month	each	\$27.36	10%	\$24.87
BSD-RISK-USER2	Risk Analysis User SaaS v2, per user, 1 month	each	\$35.85	10%	\$32.59
BSD-RISK-APP1	Risk Application Code Analysis SaaS v1, per module	each	\$6,116.00	10%	\$5,560.00
BSD-RISK-APP2	Risk Application Code Analysis SaaS v2, per module	each	\$8,316.00	10%	\$7,560.00
BSD-RISK-APP3	Risk Application Code Analysis SaaS v3, per module	each	\$10,826.20	10%	\$9,842.00
BSD-RISK-APP3	Risk Application Code Analysis SaaS v4, per module	each	\$17,436.10	10%	\$15,851.00
BSD-PATCH1	Patch Management SaaS v1, per endpoint, per month	each	\$13.18	10%	\$11.98
BSD-PATCH2	Patch Management SaaS v2, per endpoint, per month	each	\$18.68	10%	\$16.98
BSD-PATCH3	Patch Management SaaS v3, per endpoint, per month	each	\$27.34	10%	\$24.85
BSD-WRKFLW1	Process Workflow SaaS v1, per user, per month	each	\$5.48	10%	\$4.98
BSD-WRKFLW2	Process Workflow SaaS v2, per user, per month	each	\$10.84	10%	\$9.85
BSD-WRKFLW3	Process Workflow SaaS v3, per user, per month	each	\$21.40	10%	\$19.45
BSD-WRKFLW4	Process Workflow SaaS v4, per user, per month	each	\$43.69	10%	\$39.72

Category 2 - Network Optimization and Acceleration					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
ANT20	20 ft external antenna cable (indoor)	each	\$438.90	10%	\$399.00
ANT20E	20 ft external antenna cable (outdoor)	each	\$493.90	10%	\$449.00
ANT50	50 ft external antenna cable (indoor)	each	\$548.90	10%	\$499.00
ANT50E	50 ft external antenna cable (outdoor)	each	\$581.90	10%	\$529.00
ANT100	100 ft external antenna cable (indoor)	each	\$687.50	10%	\$625.00
ANT100E	100 ft external antenna cable (outdoor)	each	\$757.90	10%	\$689.00
POE11	PoE Injector	each	\$53.90	10%	\$49.00
MNP01	Managed network power for 1 device	each	\$42.90	10%	\$39.00
MNP06	Managed network power for 6 devices	each	\$247.50	10%	\$225.00
ETHCBL	Ethernet cable per ft	each	\$1.65	10%	\$1.50

Category 3 - Optical Networking					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
SFP-1GB-SX	1G SX SFP Fiber Transceiver	each	\$97.90	10%	\$89.00
SFP-1GB-LX	1G LX SFP Fiber Transceiver	each	\$174.90	10%	\$159.00
SFP-10GB-SR	10G SR SFP Fiber Transceiver	each	\$196.00	10%	\$179.00
SFP-10GB-LR	10G LR SFP Fiber Transceiver	each	\$217.50	10%	\$198.00

Category 4 - Routers					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
RTR001	Router v1 w/ LTE Failover	each	\$1,375.00	10%	\$1,250.00
RTR002	Router v2 w/ LTE Failover	each	\$4,713.50	10%	\$4,285.00
APV1	Wireless AP v1	each	\$185.90	10%	\$169.00
APV2	Wireless AP v2	each	\$306.90	10%	\$279.00
APV3	Wireless AP v3	each	\$988.90	10%	\$899.00
APV4	Wireless AP v4	each	\$1,633.50	10%	\$1,485.00
XG-71001U-HA	7100 1U MAX Security Gateway Router & Firewall, 24GB RAM 256GB Storage, 4port 10GbE SFP+ Card, HA pair	each	\$5,544.00	10%	\$5,040.00
XH-1541-HA	1541 MAX Security Gateway Router & Firewall, 32GB RAM, 500GB Storage, 4 port 10GbE SFP+ Card, HA Pair	each	\$9,055.20	10%	\$8,232.00
NGT-6100MAX	6100 MAX Security Gateway	each	\$988.90	10%	\$899.00
NGT-4100MAX	4100 MAX Security Gateway	each	\$768.90	10%	\$699.00
41-6100-RACK-KIT	4100/6100 1U Rack Mount Kit	each	\$105.93	10%	\$96.30
6100-WALL-MNT	4100/6100 Wall Mount Kit	each	\$33.00	10%	\$30.00
NGT-SHIP	Security Gateway shipping fee	each	\$137.50	10%	\$125.00
NTGTEINSTL-HA	Security Gateway Installation & HA Config	each	\$26,785.00	10%	\$24,350.00
NTGTEINSTL	Security Gateway Installation & config w/ out HA	each	\$21,945.00	10%	\$19,950.00
NG10GCBLE1MTR	10G SFP+ DIRECT-ATTACHED COPPER TWINAX PASSIVE CABLE (1 METER)	each	\$45.14	10%	\$41.04
NG10GCBLE3MTR	10G SFP+ DIRECT-ATTACHED COPPER TWINAX PASSIVE CABLE (3 METERS)	each	\$74.84	10%	\$68.04
10F-SR-TRNS	SFP+ 10GBASE-SR TRANSCEIVER	each	\$64.68	10%	\$58.80

Category 5 - Security					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
CSPLV1	Cybersecurity endpoint license v1 (1 year)	each	\$198.00	10%	\$180.00
CSPLV2	Cybersecurity endpoint license v2 (1 year)	each	\$323.40	10%	\$294.00
CSPLV3	Cybersecurity endpoint license v3 (1 year)	each	\$436.90	10%	\$389.00
LOGAL1	Log aggregation license (1 year)	each	\$1,320.00	10%	\$1,200.00
BSDLOG1	Log collection license v1, per endpoint or application, 1 year	each	\$7.26	10%	\$6.60
BSDLOG2	Log collection license v2, per endpoint or application, 1 year	each	\$10.88	10%	\$9.89
BSDLOG3	Log collection license v3, per endpoint or application, 1 year	each	\$17.12	10%	\$15.56
BSDLOG4	Log collection license v4, per endpoint or application, 1 year	each	\$27.26	10%	\$24.78
BSDLOG5	Log collection license v5, per endpoint or application, 1 year	each	\$43.49	10%	\$39.54
BSDLOG6	Log collection license v6, per endpoint or application, 1 year	each	\$67.36	10%	\$61.24
BSDLGINSTL	Log collection installation	each	\$17,556.00	10%	\$15,960.00
BSDLGCFG	Log collection configuration	each	\$30,265.40	10%	\$27,514.00
SECAWRV1	Security Awareness License v1 (1 year)	each	\$200.20	10%	\$182.00
SECAWRV2	Security Awareness License v2 (1 year)	each	\$332.20	10%	\$302.00
SECAWRV3	Security Awareness License v3 (1 year)	each	\$451.00	10%	\$410.00
NETSENV1	Network sensor v1 (1 year)	each	\$3,564.00	10%	\$3,240.00
NETSENV2	Network sensor v2 (1 year)	each	\$5,280.00	10%	\$4,800.00
SSINST	Sensor installation	each	\$1,650.00	10%	\$1,500.00
KEY4SECMAN	4GB Managed Encrypted USB Key	each	\$71.50	10%	\$65.00
KEY8SECMAN	8GB Managed Encrypted USB Key	each	\$92.40	10%	\$84.00
KEY16SECMAN	16GB Managed Encrypted USB Key	each	\$202.40	10%	\$184.00
KEY32SECMAN	32GB Managed Encrypted USB Key	each	\$202.40	10%	\$184.00

KEY64SECMAN	64GB Managed Encrypted USB Key	each	\$283.80	10%	\$258.00
KEY128SECMAN	128GB Managed Encrypted USB Key	each	\$422.10	10%	\$384.00
SSD4TBENC	Encrypted External Hard Drive 4TB SSD	each	\$1,978.90	10%	\$1,799.00
PRTBLKR1	USB Port Control & Protection v1 license, 1 year	each	\$22.00	10%	\$20.00
PRTBLKR2	USB Port Control & Protection v2 license, 1 year	each	\$44.00	10%	\$40.00
AMSCC-1R	Enterprise Anti-Malware license, 1 year	each	\$51.38	10%	\$46.71
SCC-DEV-1R	Enterprise Console Device Control License, 1 year	each	\$47.72	10%	\$43.38
DL4-SSD-2TB-FE	2TB Encrypted Essd Fips 140-2 TAA USB C & USB 3.0	each	\$1,098.85	10%	\$998.95

Category 6 - Storage Networking					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
SNA001	Storage Networking Appliance v1	each	\$9,894.50	10%	\$8,995.00
SNA002	Storage Networking Appliance v2	each	\$19,723.00	10%	\$17,930.00
SNA003	Storage Networking Appliance v3	each	\$30,074.00	10%	\$27,340.00
SNA004	Storage Networking Appliance v4	each	\$47,146.00	10%	\$42,860.00
SNA1TB	1TB add-on option	each	\$1,100.00	10%	\$1,000.00
SNADR	Disaster Recovery Option	each	\$13,750.00	10%	\$12,500.00

Category 7 - Switches					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
SW001	8 port switch	each	\$416.90	10%	\$379.00
SW002	24 port switch	each	\$658.90	10%	\$599.00
SW003	Enhanced 8 port switch	each	\$548.90	10%	\$499.00
SW004	Enhanced 24 port switch	each	\$987.80	10%	\$898.00
SW005	Enhanced 48 port switch	each	\$1,976.70	10%	\$1,797.00

Category 9 - Maintenance					
Product Number	Description	UOM	MSRP	% Discount	State Contract Price
MNT01RTR001	Maintenance for RTR001/02 -- 24x7x365 tech support, web filtering, cloud management	1 year	\$3,271.40	10%	\$2,974.00
MNT02RTR001	Maintenance for RTR001 -- HA LTE Failover	1 year	\$1,960.20	10%	\$1,782.00
MNT01APV1APV2	Maintenace for APV1 & APV2 -- 24x7x365 tech support, cloud management	1 year	\$434.50	10%	\$395.00
MNTSW001-005	Switch maintenance -- 24x7x365 tech support, cloud management	1 year	\$437.80	10%	\$398.00
MNT-MNP01-MNP06	Maintenance for MNP01 & MNP02 -- 24x7x365 tech support, cloud management	1 year	\$237.60	10%	\$216.00
MNT-SNA	Maintenance for SNA -- 24x7x365 tech support, cloud management	1 year	\$8,690.00	10%	\$7,900.00
MNTADVHW	Advanced hardware support pack	each	\$1,155.00	10%	\$1,050.00
MNTENTHW	Enterprise hardware support pack	each	\$11,264.00	10%	\$10,240.00
SM-HV1	Hypervisor software support, per host	each	\$8,024.50	10%	\$7,295.00
BSDVWAFV1	Web Application Firewall software support, per device	each	\$30,745.00	10%	\$27,950.00
BSDVWAFV2	Web Application Firewall software support, per application	each	\$6,572.50	10%	\$5,975.00
BSDOSV1	OS Software support, per installation	each	\$15,346.10	10%	\$13,951.00
BSDWSV1	Web Server software maintenance and support, per server	each	\$16,483.50	10%	\$14,985.00
BSDEDV1	Enterprise Directory software maintenance and support, per directory	each	\$8,175.20	10%	\$7,432.00
BSDBKUP1	Enterprise backup & DR software support, per endpoint	each	\$433.40	10%	\$394.00
BSDLOGMNT	Enterprise log collection software support, per endpoint	each	\$68.20	10%	\$62.00
TACENT	TAC Enterprise security gateway support, 1 year	each	\$878.90	10%	\$799.00
TACPRO	TAC Professional security gateway support, 1 year	each	\$438.90	10%	\$399.99