

Vendor no. 310174067

Statewide Contract No: 4400023029 T-Number: 92954

Attachment B - Price Sheet

blueSPARK Data Brand Name Networking - Statewide Contract

Category 1 - Networking Software

| Product Number | Description  | UOM  | MSRP       | % Discount | State Contract Price |
|----------------|--|------|------------|------------|----------------------|
| BSD-AS219      | Application server   | each | \$2,079.00 | 10%        | \$1,890.00           |
| BSD-CL21       | Cloud license  | each | \$117.70   | 10%        | \$107.00             |
| BSD-PM1        | Password manager license v1 (monthly per user)                 | each | \$6.60     | 10%        | \$6.00               |
| BSD-PM2        | Password manager license v2 (monthly per user)                 | each | \$9.90     | 10%        | \$9.00               |
| BSD-PM3        | Password manager license v3 (monthly per user)                 | each | \$16.50    | 10%        | \$15.00              |
| BSD-MUV1       | End user management and support (monthly per user)             | each | \$88.00    | 10%        | \$80.00              |
| BSD-MDV1       | End user device management and monitoring (monthly per device) | each | \$44.00    | 10%        | \$40.00              |
| BSD-MFA1       | MFA License v1 (monthly per user)                              | each | \$6.88     | 10%        | \$6.25               |
| BSD-MFA2       | MFA License v2 (monthly per user)                              | each | \$10.88    | 10%        | \$9.89               |
| BSD-BKUP1      | SaaS Protection v1 (monthly per user)                          | each | \$5.45     | 10%        | \$4.95               |
| BSD-BKUP2      | SaaS Protection v2 (monthly per user)                          | each | \$7.65     | 10%        | \$6.95               |
| BSD-AZR1       | SaaS VM Protection (monthly per VM, up to 512GB)               | each | \$393      | 10%        | \$357                |
| BSD-AZR2       | SaaS VM Protection (monthly per VM, up to 1TB)                 | each | \$557.70   | 10%        | \$507.00             |
| BSD-CCBKUP     | Desktop PC backup license up to 1TB (monthly per device)       | each | \$23.98    | 10%        | \$21.80              |
| BSD-TRTN       | Employee Management license (monthly per user)                 | each | \$6.60     | 10%        | \$6.00               |
| BSD-ARC1       | Web Filtering License v1 (monthly per user)                    | each | \$6.58     | 10%        | \$5.98               |
| BSD-ARC2       | Web Filtering License v2 (monthly per user)                    | each | \$10.98    | 10%        | \$9.98               |
| BSD-EML1       | Email Compliance License v1 (monthly per user)                 | each | \$6.59     | 10%        | \$5.99               |
| BSD-EML2       | Email Compliance License v2 (monthly per user)                 | each | \$8.79     | 10%        | \$7.99               |
| BSD-PSH1       | Managed Phishing License v1 (monthly per user)                 | each | \$5.49     | 10%        | \$4.99               |
| BSD-PSH2       | Managed Phishing License v2 (monthly per user)                 | each | \$9.89     | 10%        | \$8.99               |
| 739H-0170      | Virtual monitoring 1500 agreement, 1 year                      | each | \$2,141.51 | 10%        | \$1,946.83           |
| 7NEQ-0170      | Network Traffic Analysis 50 agreement, 1 year                  | each | \$2,802.80 | 10%        | \$2,548.00           |
| 7JVO-0170      | Configuration Management plug-in 500, 1 year                   | each | \$2,879.79 | 10%        | \$2,617.99           |
| BSD-SAAS-STUP  | SaaS Setup Fee   | each | \$8,250.00 | 10%        | \$7,500.00           |
| BSD-NET-DISC2  | Network Discovery v2 SaaS, per endpoint, per month             | each | \$6.05     | 10%        | \$5.50               |
| BSD-NET-DISC3  | Network Discovery v3 SaaS, per endpoint, per month             | each | \$9.85     | 10%        | \$8.95               |
| BSD-NET-INV1   | Network/Asset Inventory v1 SaaS, per endpoint, per month       | each | \$3.30     | 10%        | \$3.00               |
| BSD-NET-INV2   | Network/Asset Inventory v2 SaaS, per endpoint, per month       | each | \$6.05     | 10%        | \$5.50               |
| BSD-NET-INV3   | Network/Asset Inventory v3 SaaS, per endpoint, per month       | each | \$9.85     | 10%        | \$8.95               |
| BSD-EML-ARC    | Email Archiving license, per user, per month                   | each | \$7.70     | 10%        | \$7.00               |
| BSD-SEC-EMAIL  | Email Encryption license, per user, per month                  | each | \$6.59     | 10%        | \$5.99               |
| BSD-COMPL1     | Controls compliance SaaS v1, per endpoint, 1 month             | each | \$21.98    | 10%        | \$19.98              |
| BSD-COMPL2     | Controls compliance SaaS v2, per endpoint, 1 month             | each | \$26.75    | 10%        | \$24.32              |
| BSD-RISK-EP1   | Risk Analysis Endpoint SaaS v1, per endpoint, 1 month          | each | \$21.98    | 10%        | \$19.98              |
| BSD-RISK-EP2   | Risk Analysis Endpoint SaaS v2, per endpoint, 1 month          | each | \$26.75    | 10%        | \$24.32              |

|   |   |            |             |     |                             |
|---|---|------------|-------------|-----|-----------------------------|
| BSD-RISK-USER1  | Risk Analysis User SaaS v1, per user, 1 month   | each       | \$27.36     | 10% | \$24.87                     |
| BSD-RISK-USER2  | Risk Analysis User SaaS v2, per user, 1 month   | each       | \$35.85     | 10% | \$32.59                     |
| BSD-RISK-APP1   | Risk Application Code Analysis SaaS v1, per module  | each       | \$6,116.00  | 10% | \$5,560.00                  |
| BSD-RISK-APP2   | Risk Application Code Analysis SaaS v2, per module  | each       | \$8,316.00  | 10% | \$7,560.00                  |
| BSD-RISK-APP3   | Risk Application Code Analysis SaaS v3, per module  | each       | \$10,826.20 | 10% | \$9,842.00                  |
| BSD-RISK-APP3   | Risk Application Code Analysis SaaS v4, per module  | each       | \$17,436.10 | 10% | \$15,851.00                 |
| BSD-PATCH1  | Patch Management SaaS v1, per endpoint, per month   | each       | \$13.18     | 10% | \$11.98                     |
| BSD-PATCH2  | Patch Management SaaS v2, per endpoint, per month   | each       | \$18.68     | 10% | \$16.98                     |
| BSD-PATCH3  | Patch Management SaaS v3, per endpoint, per month   | each       | \$27.34     | 10% | \$24.85                     |
| BSD-WRKFLW1   | Process Workflow SaaS v1, per user, per month   | each       | \$5.48      | 10% | \$4.98                      |
| BSD-WRKFLW2   | Process Workflow SaaS v2, per user, per month   | each       | \$10.84     | 10% | \$9.85                      |
| BSD-WRKFLW3   | Process Workflow SaaS v3, per user, per month   | each       | \$21.40     | 10% | \$19.45                     |
| BSD-WRKFLW4   | Process Workflow SaaS v4, per user, per month   | each       | \$43.69     | 10% | \$39.72                     |
| <b>Category 2 - Network Optimization and Acceleration</b> |   |            |             |     |                             |
| <b>Product Number</b>                                     | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| ANT20   | 20 ft external antenna cable (indoor)   | each       | \$438.90    | 10% | \$399.00                    |
| ANT20E  | 20 ft external antenna cable (outdoor)  | each       | \$493.90    | 10% | \$449.00                    |
| ANT50   | 50 ft external antenna cable (indoor)   | each       | \$548.90    | 10% | \$499.00                    |
| ANT50E  | 50 ft external antenna cable (outdoor)  | each       | \$581.90    | 10% | \$529.00                    |
| ANT100  | 100 ft external antenna cable (indoor)  | each       | \$687.50    | 10% | \$625.00                    |
| ANT100E   | 100 ft external antenna cable (outdoor)   | each       | \$757.90    | 10% | \$689.00                    |
| POE11   | PoE Injector  | each       | \$53.90     | 10% | \$49.00                     |
| MNP01   | Managed network power for 1 device  | each       | \$42.90     | 10% | \$39.00                     |
| MNP06   | Managed network power for 6 devices   | each       | \$247.50    | 10% | \$225.00                    |
| ETHCBL  | Ethernet cable per ft   | each       | \$1.65      | 10% | \$1.50                      |
| TC6000V1  | 6000 Series V1 TC/ZC  | each       | \$565.72    | 10% | \$509.15                    |
| <b>Category 3 - Optical Networking</b>                    |   |            |             |     |                             |
| <b>Product Number</b>                                     | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| SFP-1GB-SX  | 1G SX SFP Fiber Transceiver   | each       | \$97.90     | 10% | \$89.00                     |
| SFP-1GB-LX  | 1G LX SFP Fiber Transceiver   | each       | \$174.90    | 10% | \$159.00                    |
| SFP-10GB-SR   | 10G SR SFP Fiber Transceiver  | each       | \$196.90    | 10% | \$179.00                    |
| SFP-10GB-LR   | 10G LR SFP Fiber Transceiver  | each       | \$217.80    | 10% | \$198.00                    |
| <b>Category 4 - Routers</b>                               |   |            |             |     |                             |
| <b>Product Number</b>                                     | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| RTR001  | Router v1 w/ LTE Failover   | each       | \$1,375.00  | 10% | \$1,250.00                  |
| RTR002  | Router v2 w/ LTE Failover   | each       | \$4,713.50  | 10% | \$4,285.00                  |
| APV1  | Wireless AP v1  | each       | \$185.90    | 10% | \$169.00                    |
| APV2  | Wireless AP v2  | each       | \$306.90    | 10% | \$279.00                    |
| APV3  | Wireless AP v3  | each       | \$988.90    | 10% | \$899.00                    |
| APV4  | Wireless AP v4  | each       | \$1,633.50  | 10% | \$1,485.00                  |
| XG-71001U-HA  | 7100 1U MAX Security Gateway Router & Firewall, 24GB RAM 256GB Storage, 4 port 10GbE SFP+ Card, HA pair | each       | \$5,544.00  | 10% | \$5,040.00                  |

|                              |   |            |             |     |                             |
|------------------------------|---|------------|-------------|-----|-----------------------------|
| XH-1541-HA                   | 1541 MAX Security Gateway Router & Firewall, 32GB RAM, 500GB Storage, 4 port 10GbE SFP+ Card, HA Pair | each       | \$9,055.20  | 10% | \$8,232.00                  |
| NGT-6100MAX                  | 6100 MAX Security Gateway   | each       | \$988.90    | 10% | \$899.00                    |
| NGT-4100MAX                  | 4100 MAX Security Gateway   | each       | \$768.90    | 10% | \$699.00                    |
| 41-6100-RACK-KIT             | 4100/6100 1U Rack Mount Kit   | each       | \$105.93    | 10% | \$96.30                     |
| 6100-WALL-MNT                | 4100/6100 Wall Mount Kit  | each       | \$33.00     | 10% | \$30.00                     |
| NGT-SHIP                     | Security Gateway shipping fee   | each       | \$137.50    | 10% | \$125.00                    |
| NTGTEINSTL-HA                | Security Gateway Installation & HA Config   | each       | \$26,785.00 | 10% | \$24,350.00                 |
| NTGTEINSTL                   | Security Gateway Installation & config w/ out HA  | each       | \$21,945.00 | 10% | \$19,950.00                 |
| NG10GCBLE1MTR                | 10G SFP+ DIRECT-ATTACHED COPPER TWINAX PASSIVE CABLE (1 METER)  | each       | \$45.14     | 10% | \$41.04                     |
| NG10GCBLE3MTR                | 10G SFP+ DIRECT-ATTACHED COPPER TWINAX PASSIVE CABLE (3 METERS)                                       | each       | \$74.84     | 10% | \$68.04                     |
| 10F-SR-TRNS                  | SFP+ 10GBASE-SR TRANSCEIVER   | each       | \$64.68     | 10% | \$58.80                     |
| <b>Category 5 - Security</b> |   |            |             |     |                             |
| <b>Product Number</b>        | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| CSPLV1                       | Cybersecurity endpoint license v1 (1 year)  | each       | \$198.00    | 10% | \$180.00                    |
| CSPLV2                       | Cybersecurity endpoint license v2 (1 year)  | each       | \$323.40    | 10% | \$294.00                    |
| CSPLV3                       | Cybersecurity endpoint license v3 (1 year)  | each       | \$427.90    | 10% | \$389.00                    |
| LOGAL1                       | Log aggregation license (1 year)  | each       | \$1,320.00  | 10% | \$1,200.00                  |
| BSDLOG1                      | Log collection license v1, per endpoint or application, 1 year  | each       | \$7.26      | 10% | \$6.60                      |
| BSDLOG2                      | Log collection license v2, per endpoint or application, 1 year  | each       | \$10.88     | 10% | \$9.89                      |
| BSDLOG3                      | Log collection license v3, per endpoint or application, 1 year  | each       | \$17.12     | 10% | \$15.56                     |
| BSDLOG4                      | Log collection license v4, per endpoint or application, 1 year  | each       | \$27.26     | 10% | \$24.78                     |
| BSDLOG5                      | Log collection license v5, per endpoint or application, 1 year  | each       | \$43.49     | 10% | \$39.54                     |
| BSDLOG6                      | Log collection license v6, per endpoint or application, 1 year  | each       | \$67.36     | 10% | \$61.24                     |
| BSDLGINSTL                   | Log collection installation   | each       | \$17,556.00 | 10% | \$15,960.00                 |
| BSDLGCFG                     | Log collection configuration  | each       | \$30,265.40 | 10% | \$27,514.00                 |
| SECAWRV1                     | Security Awareness License v1 (1 year)  | each       | \$200.20    | 10% | \$182.00                    |
| SECAWRV2                     | Security Awareness License v2 (1 year)  | each       | \$332.20    | 10% | \$302.00                    |
| SECAWRV3                     | Security Awareness License v3 (1 year)  | each       | \$451.00    | 10% | \$410.00                    |
| NETSENV1                     | Network sensor v1 (1 year)  | each       | \$3,564.00  | 10% | \$3,240.00                  |
| NETSENV2                     | Network sensor v2 (1 year)  | each       | \$5,280.00  | 10% | \$4,800.00                  |
| SSINST                       | Sensor installation   | each       | \$1,650.00  | 10% | \$1,500.00                  |
| KEY4SECMAN                   | 4GB Managed Encrypted USB Key   | each       | \$71.50     | 10% | \$65.00                     |
| KEY8SECMAN                   | 8GB Managed Encrypted USB Key   | each       | \$92.40     | 10% | \$84.00                     |
| KEY16SECMAN                  | 16GB Managed Encrypted USB Key  | each       | \$116.60    | 10% | \$106.00                    |
| KEY32SECMAN                  | 32GB Managed Encrypted USB Key  | each       | \$202.40    | 10% | \$184.00                    |
| KEY64SECMAN                  | 64GB Managed Encrypted USB Key  | each       | \$283.80    | 10% | \$258.00                    |
| KEY128SECMAN                 | 128GB Managed Encrypted USB Key   | each       | \$422.40    | 10% | \$384.00                    |
| SSD4TBENC                    | Encrypted External Hard Drive 4TB SSD   | each       | \$1,978.90  | 10% | \$1,799.00                  |
| PRTBLKR1                     | USB Port Control & Protection v1 license, 1 year  | each       | \$22.00     | 10% | \$20.00                     |
| PRTBLKR2                     | USB Port Control & Protection v2 license, 1 year  | each       | \$44.00     | 10% | \$40.00                     |
| AMSCC-1R                     | Enterprise Anti-Malware license, 1 year   | each       | \$51.38     | 10% | \$46.71                     |

|  |   |            |             |     |                             |
|--|---|------------|-------------|-----|-----------------------------|
| SCC-DEV-1R                             | Enterprise Console Device Control License, 1 year                                   | each       | \$47.72     | 10% | \$43.38                     |
| DL4-SSD-2TB-FE                         | 2TB Encrypted Essd Fips 140-2 TAA USB C & USB 3.0                                   | each       | \$1,098.85  | 10% | \$998.95                    |
| <b>Category 6 - Storage Networking</b> |   |            |             |     |                             |
| <b>Product Number</b>                  | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| SNA001                                 | Storage Networking Appliance v1   | each       | \$9,894.50  | 10% | \$8,995.00                  |
| SNA002                                 | Storage Networking Appliance v2   | each       | \$19,723.00 | 10% | \$17,930.00                 |
| SNA003                                 | Storage Networking Appliance v3   | each       | \$30,074.00 | 10% | \$27,340.00                 |
| SNA004                                 | Storage Networking Appliance v4   | each       | \$47,146.00 | 10% | \$42,860.00                 |
| SNA1TB                                 | 1TB add-on option   | each       | \$1,100.00  | 10% | \$1,000.00                  |
| SNADR                                  | Disaster Recovery Option  | each       | \$13,750.00 | 10% | \$12,500.00                 |
| <b>Category 7 - Switches</b>           |   |            |             |     |                             |
| <b>Product Number</b>                  | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| SW001                                  | 8 port switch   | each       | \$416.90    | 10% | \$379.00                    |
| SW002                                  | 24 port switch  | each       | \$658.90    | 10% | \$599.00                    |
| SW003                                  | enhanced 8 port switch  | each       | \$548.90    | 10% | \$499.00                    |
| SW004                                  | enhanced 24 port switch   | each       | \$987.80    | 10% | \$898.00                    |
| SW005                                  | enhanced 48 port switch   | each       | \$1,976.70  | 10% | \$1,797.00                  |
| <b>Category 9 - Maintenance</b>        |   |            |             |     |                             |
| <b>Product Number</b>                  | <b>Description</b>  | <b>UOM</b> |             |     | <b>State Contract Price</b> |
| MNT01RTR001                            | Maintenance for RTR001/02 -- 24x7x365 tech support, web filtering, cloud management | each       | \$3,271.40  | 10% | \$2,974.00                  |
| MNT02RTR001                            | Maintenance for RTR001 -- HA LTE Failover   | each       | \$1,960.20  | 10% | \$1,782.00                  |
| MNT01APV1APV2                          | Maintenace for APV1 & APV2 -- 24x7x365 tech support, cloud management               | each       | \$434.50    | 10% | \$395.00                    |
| MNTSW001-005                           | Switch maintenance -- 24x7x365 tech support, cloud management                       | each       | \$437.80    | 10% | \$398.00                    |
| MNT-MNP01-MNP06                        | Maintenance for MNP01 & MNP02 -- 24x7x365 tech support, cloud management            | each       | \$237.60    | 10% | \$216.00                    |
| MNT-SNA                                | Maintenance for SNA -- 24x7x365 tech support, cloud management                      | each       | \$8,690.00  | 10% | \$7,900.00                  |
| MNTADVHW                               | Advanced hardware support pack  | each       | \$1,155.00  | 10% | \$1,050.00                  |
| MNTENTHW                               | Enterprise hardware support pack  | each       | \$11,264.00 | 10% | \$10,240.00                 |
| SM-HV1                                 | Hypervisor software support, per host   | each       | \$8,024.50  | 10% | \$7,295.00                  |
| BSDVWAFV1                              | Web Application Firewall software support, per device                               | each       | \$30,745.00 | 10% | \$27,950.00                 |
| BSDVWAFV2                              | Web Application Firewall software support, per application                          | each       | \$6,572.50  | 10% | \$5,975.00                  |
| BSDOSV1                                | OS Software support, per installation   | each       | \$15,346.10 | 10% | \$13,951.00                 |
| BSDWSV1                                | Web Server software maintenance and support, per server                             | each       | \$16,483.50 | 10% | \$14,985.00                 |
| BSDEDV1                                | Enterprise Directory software maintenance and support, per directory                | each       | \$8,175.20  | 10% | \$7,432.00                  |
| BSDBKUP1                               | Enterprise backup & DR software support, per endpoint                               | each       | \$433.40    | 10% | \$394.00                    |
| BSDLOGMNT                              | Enterprise log collection software support, per endpoint                            | each       | \$68.20     | 10% | \$62.00                     |
| TACENT                                 | TAC Enterprise security gateway support, 1 year                                     | each       | \$878.90    | 10% | \$799.00                    |
| TACPRO                                 | TAC Professional security gateway support, 1 year                                   | each       | \$438.90    | 10% | \$399.00                    |